

Position Description

Position

Title	Kaihautū: Business with Māori Navigator Land Information New Zealand
Reports to	Manager Strategy and Planning
Location	Wellington

Position overview and accountabilities

Whatungarongaro te tangata. Toitū te whenua.

LINZ is intent on better understanding our Māori customers and stakeholders and working more effectively with them. We have embarked on a series of initiatives to better direct, connect and strengthen how we do business with Māori underpinned by the Crown-Māori relationship obligations established in the Treaty of Waitangi.

The Kaihautū assist LINZ to chart our course forward in changing times and ensure we are well networked across the Natural Resources Sector on matters Māori.

As a member of the LINZ leadership team, the Kaihautū will provide sector intelligence and strategic leadership to ensure that LINZ is on course for increasing value to Māori. In addition the Kaihautū will assist in building a strong framework for coordinating, monitoring and evaluating the business with Māori, building strong, collaborative relationships all the way.

This is a fixed term role for two years based in Wellington.

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Position overview and accountabilities, continued

Key accountabilities

This position is accountable for:

- Articulating the strategic context and direction for LINZ Business with Māori to the organisation, it's Māori customers and stakeholders
 - Leading the development of the Business with Māori strategy which charts LINZ course to delivering better value to Māori.
 - Provide strategic and operational advice to the Senior Leadership Team (SLT) regarding the Business with Māori
 - Identifying LINZ strategic business risks and opportunities arising in the context of the Crown-Māori relationship and advising on their management.
 - Developing and maintaining strategically advantageous network relationships within the Treaty Sector, the Natural Resources Sector and with Iwi development leaders
 - Collaborating with other members of the Strategic Development & Support (SDS), the wider leadership team to see, champion and implement the Māori thread in core LINZ strategies such as the Workforce Strategy, the Customer Strategy and "Our place / Our picture".
 - Building trust and credibility within LINZ and externally
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Relationships

Direct reports

- There are no direct reports
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Key working relationships

The Kaihautu needs to have strong working relationships with

- The Chief Executive and the Senior Leadership Team
- LINZ Leadership Team (LLT)
- LINZ Business with Māori Drive Group
- Team Manager: Planning, Reporting and Programmes
- Senior Advisor Research
- Key role holders within LINZ who enact the Business with Māori particularly those from Crown Property & Investment and Customer Services
- Principal Advisor: Strategic Development and Support
- Tikanga Advisors
- The LINZ Planning Team
- The Whanau Group
- Manager Strategic Communication
- Senior Government officials within the NRS with responsibility for engagement with Māori
- Iwi leaders engaging with LINZ

Person specification

Qualifications and experience

- Proven effective engagement with Māori
 - Proven relationship management and influencing skills in a wide range of settings
 - Proven success in strategic roles
 - Proven experience managing networks for business benefit
 - Relevant Tertiary Qualification
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Technical knowledge

- Strong knowledge of the Treaty and/or Natural Resource sectors
- Strong knowledge of Iwi economic development
- Strong knowledge of proven models of engagement with Māori underpinned by a robust Treaty analysis
- Proven ability to identify and manage risk to the Crown Māori relationship
- Active Treaty and/or Natural Resource sector networks
- Proficiency with Te Reo Māori and Tikanga Māori

Competencies

Strategic agility

- Sees ahead clearly
 - Can anticipate future consequences and trends accurately
 - Has broad knowledge and perspective
 - Is future oriented
 - Can articulately paint credible pictures and visions of possibilities and likelihoods
 - Can create competitive and breakthrough strategies and plan
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Collaboration

- Can identify relationships of importance
 - Builds effective relationships intentionally for mutual benefit
 - Actively networks to give and receive information
 - Facilitates the building of support for key ideas
 - Can work quickly to find common ground and solve problems
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Decision quality

- Makes good decisions (without considering how much time it takes) based upon a mixture of analysis, wisdom, experience and judgment
 - Most of his/her solutions and suggestions turn out to be correct and accurate when judged over time
 - Sought out by others for advice and solutions
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Integrity and trust

- Is widely trusted
- Is seen as a direct, truthful individual
- Can present the unvarnished truth in an appropriate and helpful manner
- Keeps confidences
- Admits mistakes
- Doesn't misrepresent him/herself for personal gain

Band	9
ANZSCO code	224711